



**Trainer: Billy Fong**



## BILLS OF LADING –

### How To Avoid Rejections In Letter of Credit Transactions? (A 1 Day Intensive Training)

**Fee: RM1,200** (6% SST to be added)  
Including Certificate & Material.  
Team Discount of RM50 per pax if 3  
pax sign up. **HRD Corp SBL Khas**  
Claimable Ref: 10001198094

**7 June 2023 (Wed) – 9.00am to 5.00pm**

**9 Aug 2023 (Wed) – 9.00am to 5.00pm**

**11 Oct 2023 (Wed) – 9.00am to 5.00pm**

#### Why You Should Attend This Online Training

Just one discrepancy in export documentation under LC may result in non-payment and financial catastrophe for your company. According to a survey, about 80% of discrepancies in LC are from transport documents especially the Bill of Lading. Reason – many shipping agents and freight forwarders are not familiar with the strict requirements of **UCP600** and **ISBP** with regards to how Bills of Lading are to be issued.

#### About Our Trainer – Mr. Billy Fong

- Close to 30 years of training experience in trade finance.
- Formerly head of trade finance training of a major international bank in Malaysia.
- Unique innovative method of training using diagrams and colouring, videos and case studies has made learning enjoyable, fun and easy to understand.
- Have trained in Malaysia, Singapore, Brunei, Thailand and the Middle East



**TRADELINKS RESOURCES SDN BHD**  
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Petaling Jaya, Malaysia.

# Bill of Lading - Training Outline

## Session 1

9.00am – 1.00pm

- Overview of samples of notices of rejected Bills of Lading issued by banks
- Overview of samples of types of Bills of Ladings
- Functions and features of Bills of Lading
- Significance of consignees on Bills of Lading  
- To Order, To Order of Shipper, To Order of Bank's name, To Order of Importer's name.
- Detailed analysis of ISBP and articles 20 & 21 of UCP600 on the preparation of Bill of Lading (Container shipment) and Charter Party Bill of Lading (Bulk shipment) with regards to  
- Signature  
- Identification of Carrier  
- Shipped on Board Notation  
- Date of Shipment/Issue

## Session 2

2.00pm – 5.00pm

- ICC's recommendations on Shipped on Board Notations
- How to rectify issues where name of Port of Loading /Discharge on BL differ from LC
- Issues on Place of Receipt and Place of Final Destination
- Common discrepancies in Bills of Lading
- The risks on the use of Letter of Indemnities (LOI) on bulk shipment.
- The use of Shipping Guarantees, Surrender BL and Telex Releases
- Modus operandi of recent frauds in international trade using Bills of Lading
- Issues on transshipment on BL
- Endorsements on BL
- Risks of using House BL.

## REGISTRATION FORM

Fax This Registration to **03-7954 9909** or  
Email to: **training@tradelinks.com.my**

Venue of Training: Crystal Crown Hotel Petaling Jaya Date:

### Details of Participants

Name	Mr/Ms	Email	H/P
Name	Mr/Ms	Email	H/P
Name	Mr/Ms	Email	H/P
Name	Mr/Ms	Email	H/P
Name	Mr/Ms	Email	H/P

### Company Details

Name of Contact Person: Mr/Ms	Job Title:
Name of Company:	
Address:	
Email:	H/P:
Tel:	Fax No:



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